

St. PETER'S ENGINEERING COLLEGE





Affiliated to JNTUH, Approved by AICTE, Accredited by NAAC with "A" Grade, NBA Programe Accredited (CSE, EEE, ECE) An ISO Certified Institution Maisammaguda, Opp.T.S.Forest Academy, Dhulapally (P.O), Medchal (M), Medchal-Malkajgiri Dist, Telangana - 500 100, INDIA

Department of TRAINING & PLACEMENTS Academic Year: 2022-2023 CIRCULAR

Date: 10.05.2023

All the Final Year Students of UG-MECH & EEE of Batch 2019-2023 are here by informed that **Equitron Medica Private Limited** ON Campus Recruitment Drive is going to be held on 13-05-2023. In this regard, all the eligible students are instructed to register by themselves and attend the Campus Drive.

<u>Link</u>: https://forms.gle/gjmkzUtbzawWymw59

Job Role: Jr. Sales Engineer

Salary Package: 3.5 LPA

Agreement: No Agreement

Eligibility Criteria: B.Tech MECH & EEE

Percentage Requirement: 60% throughout Academics

<u>Job Profile:</u> Develop and maintain relationships with existing customers, and identify opportunities for growth and expansion. Identify and develop new business opportunities in the assigned territory, including identifying potential customers and developing strategies to reach them. Provide technical support to customers comprehending the requirement, including product recommendations, technical specifications, and commercial aspects. Work closely with production and engineering teams to ensure that customer needs are met.

Selection Process: (1) Company Overview' / Pre Placement Talk (2) Group Discussion (3) Technical (4) HR

<u>Desired Skill</u>: Excellent communication and interpersonal skills, with the ability to build strong relationships with customers. Ability to work independently and as part of a team, with strong organizational and time management skills.

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Department	Head of The Department Signature	Coordinator Signature
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EEE	Sman	Nos

Signature of Placement Officer

Signature of Principal